




Your Source of Wine for Every Occasion

Notes From The Cellar "NFTC" Newsletter December 4, 2009

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A 95+ point 2007 Chateauneuf du Pape from Charbonniere -lowest price in the US!

Greetings to all. As we are in the last few weeks of the year, it seems that everyone is busier than ever. I had a chance to speak with clients who got to try wines from us over the recent Holiday weekend who were very happy with their recent purchases. That is very rewarding, and while we continue to see the slash & burn mentality on prices in the distribution channels, I will continue to focus on only sourcing the "good stuff." We don't have to push anyone's product, so I strictly feature the wines that I spend my own money on. This of course, is all made possible by your support - I appreciate your patronage and Thank You all for another successful year.

I keep saying that these are amazing times to be a wine collector. While wine may not be the top priority for most folks, I know that even if you are an occasional purchaser, by the time you actually get to kick back and relax over a glass or two with family or good friends, you would appreciate having made a little extra effort at obtaining truly special wine from us. **Keep in mind that we have some great wine in stock at all price ranges that will make for some great gifts for your friends family or associates.**

Onwards to today's special offer We have been on the very leading edge of encouraging you to purchase all the 2007 Southern Rhone you can. Earlier in the year we had one of the best Chateauneuf deals ever, with the Vieux Donjon which we sold at prices 25% lower than any retailer in the country. An early commitment to a Direct Import (DI) put us in a great position at the time- but now that the word on the vintage is out and the value of the \$US is slipping, opportunities like that disappear faster than an ice cream cone on a hot summer day. I delayed sending out an offer yesterday (I don't want to over load your in box) and I was hoping that this deal materializes. **I just got off the phone with my importer. So this is very time sensitive.** i

\$\$\$ Today's Wine Deal \$\$\$

Collector's corner :

Domaine de la CHARBONNIERE Chateauneuf du Pape les Hautes Brusquieres 2007

\$51.50/bottle, or \$49-/bottle- with our cash discount (checks are ok)

A container is scheduled to arrive from France in the East Coast this weekend. On it will be a large shipment of Southern Rhone wines- but most of them have been pre-sold. Yet I was told that there may be a small stash from **Charbonniere** one of the producers who always prices their wines extremely well and offers some of the best quality for the money. Do your own research on this estate and you will see what I mean. Now, I am trying to get my hands on his top wine in this amazing vintage The jewel in the crown before it disappears.



Please read carefully: There is no Guarantee on how much of this we will get but I have learned from experience that the faster we get our orders in, the better our chances. Realize that this is a best effort basis so please give us your maximum wish list -I am expecting that the wines may make it to Colorado by the end of the year. Final confirmation will be sent via e-mail when I actually get the wine at which point your payment will be due.

Robert Parker in the wine advocate Oct 2009 pretty much sums it up : **95+ points:** "This wine is composed of a selection the Maret family makes from their holdings in one of the great sites in all of Chateauneuf du Pape, the lieux-dit known as La Crau. The 2007 Chateauneuf du Pape Les Hautes Brusquieres Cuvée Spéciale is a blend of 60% Grenache and 40% Syrah. The Grenache is aged in large oak foudres and most of the Syrah in smaller barrels. This fabulous, inky/ruby/purple-tinged wine offers up sweet, jammy aromas of black raspberries, licorice, truffles, underbrush, and Provencal herbs. It is the deepest colored of these four wines, and is also profoundly rich and layered, with sweet tannins as well as refreshing vibrancy and acidity. This stunner should hit its peak in 3-4 years, and last for two decades."

"The Maret family runs this impeccably managed estate that has nearly 45 acres of vineyards, primarily in the northeast sector of the appellation. They also have a large holding on the high plateau in the northern tier of Chateauneuf du Pape from which they produce their superb Les Hautes Brusquieres from a lieux-dit of the same name. All of the 2007s performed better out of bottle than they did last year."

A quick final thought -there is no better priced/ higher wine in the market as far as I know. This is produced from one of the best parcels in the **La Crau vineyard** -Yes it's the same famous vineyard from where Vieux Telegraph makes it's juice -which recently got the number 3 spot in the top 100 wines from Wine Spectator magazine. That wine is now selling in the 80's. The production of Le Brusquieres is approximately 1/20 of the VT. Not only is this wine superb it is rare and extremely well priced. To avoid disappointment, please let me know your interest ASAP.

Have a good weekend everyone & stay warm!

**Thanks for all your support and referrals.
Tell your friends, share the wine, & spread the good vibe. Cheers!**

Paul David, Chief Fermented Grape Taster.

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