



Your Source of Wine for Every Occasion

## Notes From The Cellar "NFTC" Newsletter

August 27, 2009

 Forward to a Friend

### **A great Chardonnay and it's not from Burgundy**

What a great response to last week's e-mail '[something for everyone](#)'. I am glad we managed to take care of most orders. All of the wine is in and if you have not had a chance to pick your order up, I would appreciate if you can make arrangements to do so. I am thrilled to have our clients enjoy some of the finest wine deals anywhere. Keep in mind that with all the crazy close outs and deals, there are some wines that we can only grab a few bottles of.. Many don't make it to the newsletter but if I am aware of what you are looking for I can make it a priority to get you the right bottles. If you are relatively new to this newsletter you may want to pay particular attention to the "did you know section" below

Distributors and importers often bring wine personal into town to promote their products. I particularly enjoy it when it is a wine maker, or vintner as this always turns out to be educational. Every once in a while the wine maker is also the owner which is always special as these are some of the most passionate folks you come across in this business.

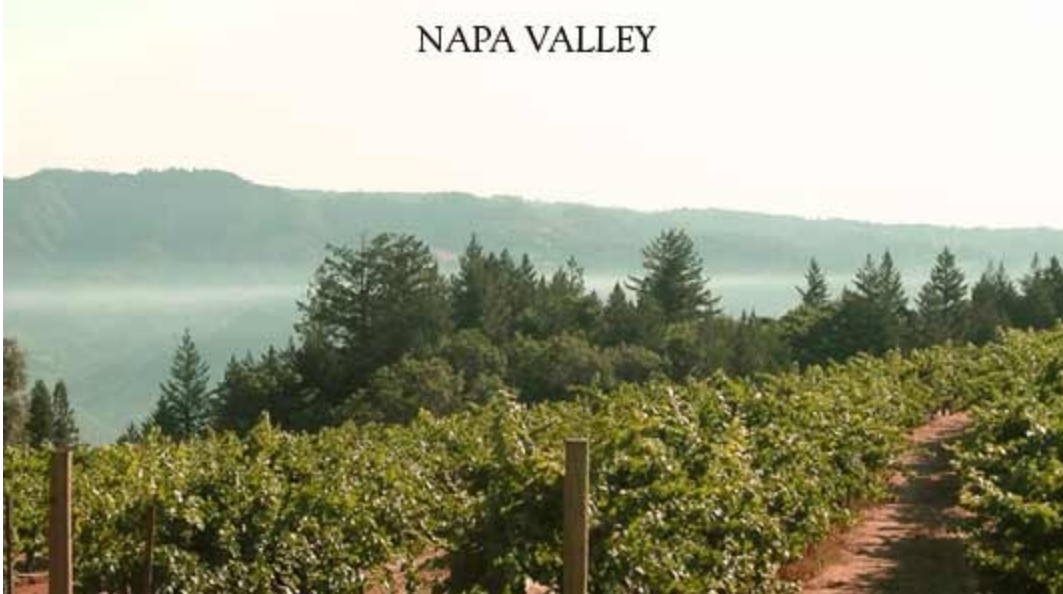
Sometimes you get to catch up with old acquaintances such as Bob Lindquist (Qupe) that I wrote about few weeks ago and sometimes like this week you meet someone new. Stu Smith is the owner and wine maker of Smith Madrone, dedicated to making "mountain fruit wines" from one of the best sub areas in NAPA -Spring Mountain. Stu has been kicking around the Napa Valley since his youth in the late 60's -so say he is a true character will be an understatement. He is the kind of a man who forges his own way -damn the torpedoes and believes in making good wines to be consumed and enjoyed as a part of life -he is not interested in trophy wines or building a fancy winery. I got a chance to share a few glasses with him before a party and enjoyed some fascinating stories about some of the California wine scene "in the old days" those times when there where maybe 35 wineries around Northern California and everyone knew each other.... Tasting through his wines I was impressed with how reasonable the prices were for the quality in the glass. The wine that really stood out for me as a the finest quality for the price was to days featured wine.

**\$\$\$ Today's Wine Deal \$\$\$**

# SMITH MADRONE Chardonnay Spring Mountain NAPA 2007

**\$31.50/bottle, or \$30-/bottle- with our cash discount**

**Smith Madrone vineyards:**



Grown at the top of Spring Mountain (1900 ft) west of St Helena in Napa, the vines are planted on steep slopes which can reach 35 degrees. The soil is red volcanic and these conditions force the vines to produce flavor intense berries. Stu uses French oak to compliment the racy fruit, and as I tasted the wine I was thrilled to have a drink of such quality at such a modest price. This is a very food friendly wine more in the elegant intense style you will find in a white Burgundy than in your typical California style wine. My tasting notes indicate scents of white melon, candied lemon and a hint of talcum powder. The structure is elegant and classy, a nice touch of wood adds complexity but never overpowers the fruit and there is a hint of bees wax on the well balanced stoney mineral finish.

After tasting dozens of disappointing interpretations from this grape every year, this really showcases how good a Chardonnay can be when properly made and without having to shell out big \$ this is special. Overall showing very well and ready to drink. A great wine to enjoy now although I am sure it will be at this level for a few more years. Killer value, this will be very hard to beat in this price category.

## **Did you know:**

Many of our clients just want good wine on an ongoing basis. I gladly will put together a mixed case for you. Unlike your typical wine club offering in which everyone gets the same wine every month, I assemble each case based on your individual taste, budget and preference and timing.

There are no long term commitments. You let me know how frequent you need a case and I will let you know when it's ready. Be it a one time deal, or an ongoing request. Of course the more lead time you give me the better(, but we have been known to

pull the rabbit out of the hat for our clients in case of a wine emergency).  
By the way this is also a great gift idea for someone that you know will appreciate some good wine. Hand picked wines based on your preference and budget, and since we are fiercely independent and don't represent any particular winery or importer, you truly get independent advice & service. We don't charge you extra for all this service and knowledge, as a matter of fact our prices are always very competitive with the local retailers and we also shop the net regularly to ensure you are getting the best deal for your money. It's what I do, because I like what I do.  
Take care of the customers and the business takes care of itself -what a noble concept...The more I grow this business the better the opportunities we are all presented with. Thank you again for your patronage and especially your referrals.

**Thanks for all your support and referrals.  
Tell your friends, share the wine, & spread the good vibe. Cheers!**

*Paul David*, Chief Fermented Grape Taster.

### **WINEPAIRINGS**

- Your wine concierge service. Contact us for all your Wine needs. [Our full range of Services](#)

**To Purchase, or Contact Us: Send us a reply**

**Email : [paul@winepairings.biz](mailto:paul@winepairings.biz) or Tel: 303-331-8008**

For more info: [Our Website](#)

"Notes From The Cellar " or NFTC in the subject line is our free e-letter sent periodically when items of interest may be available. If you got this e-mail chances are that you or someone you know expressed an interest in being on our list.. Our Email list is strictly in house. we do not share it, or sell it what-so-ever.

All orders are sold and shipped by a licensed Colorado wine retailer. Title passes to you, the buyer, in Colorado. The buyer is solely responsible for the shipment of wine. We make no representations concerning your legal right to ship or receive wine into any state outside Colorado or any country outside the United States. By placing any wine order with us, you authorize *WINEPAIRINGS* to act on your behalf to engage a common carrier to deliver your order to your selected destination.

**Please note that you must be at least 21 years old to order or receive alcohol from this newsletter. All orders require the signature of a person at least 21 years of age.**

