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Wine Concierge Service

Your Source of Wine for Every Occasion

Notes From The Cellar "NFTC" Newsletter
August 6 , 2009

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Superb Cabernet value from Chile under \$25!

Summer time, and the living is busy. Spent the last few weeks sifting through many offers on wine and some Direct Import tastings -the orders are in, and we should have some spectacular wines to offer by the time the Holiday season is upon us. There are some great vintages around the globe and with a soft economy, certain producers and importers are keeping a line on pricing. Of course these are exactly the kind of wines we are looking for. It's funny & sad at the same time - the average wine store in town is reducing inventories and going after the mass produced brands. At the same time, our client list is growing -thanks to many of you spreading the word, and for that I am grateful. I keep on my reps. to offer us the good stuff. Unfortunately some of the wine is only available in very small quantities and we often run out. But even if you miss out and don't get to one of our e-mails right away, make sure you let me know if something catches your attention. Chances are we have something from the same region or style or we will come across it soon. You never know when that tiny quantity of killer wine happens to present an opportunity - if I know you are in the market I will make it happen. Not sure, or want to try something new -give me a ping and we will toss together a mixed case of WTDS for you (Wine That Doesn't Suck).

\$\$\$ Today's Wine Deal \$\$\$

ODFJELL ORZADA Cabernet Sauvignon Colchagua, Chile 2005 \$25/bottle, or save more, only \$23.75/-with our cash discount

Today we have a nice little gem from one of my favorite Chilean wineries. Long time clients recognize Odfjell. For those of you who are not familiar here is a very brief history: Dan Odfjell a Norwegian shipping tycoon decides he wants to make good wine. He goes out and purchases top notch winery land, so that he can grow the finest fruit. He then hires his architect son to build a gravity fed state of the art winery. No expenses are spared -he employs a talented young French wine maker; Arnaud Hereau to run the joint, and brings in



some of the world's most famous consultants; Michel Rolland and Paul Hobbs to advise. But what's really cool is that instead of making trophy wines, they concentrate on making good wine that's affordable. They export 4 commercial lines to the US which offer fantastic value in every category. Their Malbec , Merlot & Cabs are always my favorite.

Today's wine comes from their second line from the top called Orzada. When you hit a good vintage it's easy to justify the step up. To date the 2005 Cab. is the best I have tasted from these guys. (the top line Aliara is not currently available but we can special order it if this intrigues you).

These guys control the fruit source, have the talent and the \$ - what you get in the bottle is one of the finest quality Cabernet Sauvignons in the sub \$30 in the wine world. Not quite Napa nor is it Bordeaux but somewhere in between. Slap a nice burger or steak on the grill, or a couple of marinated Portobello mushrooms & give this one a try.

Here are Arnaud's Tasting Notes:

Deep and concentrated dark red in color, this modern wine has complex and abundant aromas of dark plums and blackberries together with caramel nougat and chocolate. It is full, juicy and balanced on the palate, with well integrated oak, mature tannins and a long, complex finish.

Thanks for all your support and referrals.

Tell your friends, share the wine, & spread the good vibe. Cheers!

Paul David, Chief Fermented Grape Taster.

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